Contact

Jensen Beach, FL
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www.linkedin.com/in/mnjenkins
(LinkedIn)
www.technologychef.com
(Personal)
about.me/jenkinsmike (Other)
blogs.perficient.com/healthcare/
blog/author/mjenkins/ (Blog)

Top Skills

Business Intelligence

Project Management

Professional Services

Languages

English

Certifications

LEAN Six Sigma Black Belt

Certified Rational Consultant/RMUC

AWS Certified Cloud Practitioner

Project Management Professional
(PMP)

AWS Certified Cloud Practitioner

Publications

Business Intelligence Primer for
Healthcare Professionals

The Intelligent ACO: A Primer

Fundamentals of ICD10 for
Physicians and Practice Managers
with SmartSheet10

Mike Jenkins PMP MBA

Technology Leader - 3 decades converting technical problems into
supportable solutions. Email Mike.Jenkins@isvirtual.com
Jensen Beach, Florida

Summary

Mike Jenkins (@TechnologyChef) is a senior information
management consultant bringing three decades of business
operations and hands on IT experience specifically with business
processes improvement, project management, enterprise
architecture, business intelligence, robotic process automation, and
enterprise information management expertise.

I have a knack extracting the real business problem, then
recommending solutions that work. I have created PMOs to improve
process, deliverables, and consistency. I have built multi-million
dollar professional services teams. I have rescued several failing
IT projects. I get the best results from large and small teams. I am
comfortable working in the C-suite and rolling up my sleeves with the
technologists.

My specialties include:
- Project management from concept to conclusion
- Application development life cycles
- Solutions Architecture based on solving business problems

Industry expertise in healthcare, hospitality, supply chain,
telecommunications, and Federal agencies.

My career is based on three guiding principles
1) Make your customer look good
2) Never design something that cannot be built
3) Great leaders care

The key to every encounter is to always make your customer look
good. This means taking the time to truly question and understand
their business problems, then delivering solutions that work.

Delivering solutions that work requires knowing the problem to be solved; knowing the tools, technology, and budget available to solve them; then architect solutions that are feasible based on these constraints. Always start the project with the intention to stick around until it succeeds

The secret to building high-performance teams is to care. This means getting the teammate to accept ownership for delivering their part, then getting out of their way. When that doesn't work, nudging them back on track usually works.

Experience

Jenkins Technology Solutions
Solutions Architect, Project Manager, Full Stack Developer / Consultant
May 1999 - Present
Jensen Beach, FL

• Program Manager - Migrating major hotel chain from on-premise to AWS with focus on Information Security. Deep dive into PCI, NIST, and CIS requirements for InfoSec.
• Design, develop, and Support www.eurotard.com a B2B and B2C catalog, order entry, and payment system. Develop responsive website using C#.NET, HTML, CSS, Bootstrap, and JQuery with heavy leverage of REST APIs, and SQL Server back-end.
• Design, develop, and support www.meritbadge.info, a free website enabling scouters to plan, coordinate, register, and track advancement events using ASP.NET and SQL Server.
• Find creative solutions to turnaround runaway projects.
• Write Proposals, SOWs, Review contracts, and manage delivery.

Boston Software Systems Healthcare RPA
RPA Architect and Trainer/Consultant
October 2015 - April 2019 (3 years 7 months)
Jensen Beach, FL

• Design and Develop Robotic Process Automation (RPA) for repetitive data entry/extraction to major healthcare systems including Allscripts PM, Cerner PowerChart, Revenue Cycle, and Sorian, eClinicalWorks, Epic Hyperspace, HealthLand Clinicals, McKesson Horizon, and Meditech (CS and Magic) using RDP and Citrix. Manage multiple VMWare Environments.

• Design/Develop eLearning and provide instructor-led training for RPA tools and techniques interface engine.
• Work with client and services team to provide project scope and estimates.

infiset, llc
Chief Technology Officer
February 2014 - February 2019 (5 years 1 month)
Long Beach, CA

Ensure the successful execution of the company's business mission through design, development and deployment of the company's web presence.
This requires envisioning the company's service offerings as a web-based business, leading implementation of web applications, and planning for risk and growth. Work with executive team to define and execute strategy and assist as needed with Operational and Product Management.

West Georgia Technical College
Project Management Professional (PMP) Instructor
September 2001 - March 2015 (13 years 7 months)

Develop and teach PMP/Project Management curriculum.
Classes include:
* PMP Certification
* MS Windows
* MS Word
* MS Excel

ECI Healthcare Partners
Director of Software Development at ClinixMIS
December 2013 - February 2015 (1 year 3 months)
Brentwood, TN

Provide technology vision, roadmap, and leadership to capture business and technical requirements, then design, develop and implement IT initiatives that improve cost effectiveness and grow business. Enable rapid resolution of customer issues and solve technical issues as they arise. Design new solutions that leverage the power of ClinixPM back end while providing an intuitive user experience. Lead team to migrate legacy interfaces to Microsoft BizTalk.

BuildYourEMR
CEO
April 2013 - November 2013 (8 months)
Marietta, GA

Doubled customer base, encompassed competitive advantage, target market, and product attributes into comprehensive approach that raised mindshare and sales growth.

Worked directly with physicians and architects to define, build, and release healthcare productivity tools including one-click submit to Cancer Registries and HIEs, ICD-10 smart sheets, and patient portals. Developed professional services offering for ICD-10 migration.

Authored weekly blog, participated in social media and other related marketing events to grow mindshare and promote the company and the industry.

Perficient
Health BI Practice Manager
December 2011 - March 2013 (1 year 4 months)
National

• Building a practice offering Healthcare Business Intelligence solution.
• Initiate product placement, promotion, sales training, support, pricing, proposals, contracts, implementation planning and staffing.
• Manage partnerships for sales and development.

Aspect Software
Managing Director, Healthcare Services
April 2005 - December 2011 (6 years 9 months)

• Managed $6m P&L returning the highest profits in the history of the company.
• Managed Sales Team. Presidents Club for 2011.
• Hired, led and coached senior team to grow healthcare professional services team from 4 to 50.
• Achieved highest in company employee satisfaction ratings.
• Packaged repeatable solutions for quicker sales and customer engagement.
• Hands-on technologist. Lead by example when needed and get out of the way when appropriate.

Eclipsys
Product Manager/Project Manager
July 2002 - April 2005 (2 years 10 months)

• Product Manager for web-based product line.
• Managed over a dozen concurrent HL7 integration projects using Eclipsys Project Methodology.

Education

University of Phoenix
MBA, Technology Management · (2002 - 2004)

Excelsior College
Bachelor of Science - BS, Computer Software Engineering · (1994)

Viginia Tech
· (1980 - 1982)